

# Helen Brown Group search hacks



Instead of weeding through a bunch of unrelated results, try using these strategies next time you search to get targeted results.

Many of these hacks are industry-standard and can be used across many platforms, including search engines, on LinkedIn, social media platforms, and more.

Shortcut	Why and how to use
<b>Quotation marks</b>	Use this to find an exact phrase. <b>“investment advisor”</b>
<b>  OR</b>	Use to find one phrase or the other. Results will include both terms. <b>“investment advisor” OR “investment advisor”</b> <b>“investment advisor”   “investment advisor”</b>
<b>(parentheses)</b>	Use when you want to find either phrase within the parentheses with another term or set of terms. This search achieves the same end as the above search. <b>(adviser OR advisor) investment</b>
<b>* wildcard</b>	Use when you’re not sure if a middle name or initial is used. <b>“john * smith”</b>
<b>Proximity: AROUND(#)</b>	To find a word near others. In this example, we’re trying to find if the name of someone’s significant other is mentioned within 5 words of his name. <b>“john smith” AROUND(5) (wife OR husband OR partner)</b>
<b>- (minus sign)</b>	To eliminate words you don’t want. <b>“john smith” -landscaping</b>
<b>Site:</b>	When you want to search a website and there’s no search box there, just try this clever hack back at a search engine: <b>Site:www.smithconsultinggroup.com “our philanthropy”</b>

